



OCR Cambridge Technical Extended Certificate Level 3 Business

Mr Doherty & Miss Khan

Course summary

- This qualification will provide students with the opportunity to develop an understanding of the world of business and to apply their knowledge and understanding to real businesses.
- Throughout the course students will learn about business functions, finance, legal aspects of business management, customer service and business communication.
- Equivalent to 1 A level (A Level equivalent UCAS points.)

Why chose the Cambridge Technical?

- Business is one of the most interesting, relevant and varied subjects available. Newspaper and television headlines offer continual reminders of how important the business world is to us all.
- In recent years, much attention has been directed to issues such as fair trade, business ethics, globalisation and e-commerce.
- This technical qualification in Business develops students' core skills and understanding of the requirements of the business sector. Students gain hands-on experience and can focus on specific topics such as human resources, marketing, accounting and business planning.
- Learners will develop transferable skills that are valued by HE and employers such as:
 - communication
 - planning
 - teamwork
 - research
 - analysis

What are the entry requirements?

- A minimum of five GCSEs, at Grades A* – C/4 – 9, including English Language and Maths, from a mixture of GCSEs and equivalents.
- You will be expected to manage your time well in order to meet deadlines.
- You will be expected to have an excellent attendance record.

Course structure:

This course differs and is a more flexible qualifications than A Level Business due to some assessments being coursework and external examinations sat in both year 12 & 13.

3 Mandatory units:

- The business environment (Exam)
- Working in business (Exam)
- Customers and communication (Coursework)

2 Optional units for example:

Business decisions (Exam)

Introduction to human resources (Coursework)

How is the course assessed?

- Examined units are graded Near-Pass, Pass, Merit and Distinction.
- Internally assessed units are graded Pass, Merit and Distinction.
- The qualification is graded Pass, Merit, Distinction, Distinction*

Why might it be suitable for you?

- The course is ideally suited to those students who would prefer to be assessed through a mixture of examination and coursework projects.
- This course really focuses on the vocational aspects of business so you will find a lot of teaching is based on case studies, application to a variety of different businesses, visiting speakers, role plays and visits to industry.

Where might it lead?

- This, combined with other qualifications, will provide learners with the skills, knowledge and understanding to progress into Higher Education on a business-related programme such as Business, Business Management, Marketing, Business and Finance, Business and Economics and Accounting.
- It will also allow them to choose non-business-related degree programmes or take them into employment where they would continue to study.
- Students have progressed onto posts in administration within both the public and the private sector, retail, marketing, accountancy and junior management positions, however, this course can lead to a number of positions across different sectors including Project Management, Human Resources, Banking and Customer Services.

Future careers

- Marketing or advertising executive
- Accounting or finance manager
- Customer service officer
- Human resources manager
- Entrepreneur/business owner

Widely accepted by universities such as:

Arden University
University of Buckingham
Coventry University
Leeds Beckett University
University of Sheffield
Staffordshire University
University of Wolverhampton